

**AGENDA ITEM 7-C**  
**CONSENT AGENDA ITEM**

**TO: CHAIRMAN KAUFFMAN AND THE VRE OPERATIONS BOARD**

**FROM: DALE ZEHNER**

**DATE: MAY 18, 2007**

**RE: AUTHORIZATION TO ISSUE A REQUEST FOR PROPOSALS (RFP)  
FOR RAILCAR AIR CONDITIONING SERVICES**

---

**RECOMMENDATION:**

The VRE Operations Board is being asked to authorize the Chief Executive Officer to issue a Request for Proposals (RFP) for railcar air conditioning services.

**BACKGROUND:**

The air conditioners used for VRE's Gallery fleet are between 11 and 30 years old and are undersized for the Virginia climate. As a result, approximately 25% of the compressors fail each year and need to be replaced. Just as frequently, there are less catastrophic failures that require field repairs, normally at night or on weekends. Although VRE has EPA qualified HVAC personnel employed via the maintenance contractor at each yard, an outside firm is sometimes needed to repair more complex problems and/or when the volume becomes too great.

This RFP will secure a firm to perform such services and be structured as a labor plus parts contract. This procurement will be developed as a one year contract, with two one-year options. VRE staff will return to the Operations Board with a recommendation for award.

**FISCAL IMPACT:**

Funding will be provided through the FY 2008, and future operating budgets.

**TO: CHAIRMAN KAUFFMAN AND THE VRE OPERATIONS BOARD**  
**FROM: DALE ZEHNER**  
**DATE: MAY 18, 2007**  
**RE: AUTHORIZATION TO ISSUE A REQUEST FOR PROPOSALS (RFP)**  
**FOR RAILCAR AIR CONDITIONING SERVICES**

**RESOLUTION**  
**7C-05-2007**  
**OF THE**  
**VIRGINIA RAILWAY EXPRESS**  
**OPERATIONS BOARD**

**WHEREAS**, the air conditioners used for VRE's Gallery fleet are between 11 and 30 years old; and,

**WHEREAS**, those systems are undersized for the Virginia climate and, therefore, suffer frequent failures; and,

**WHEREAS**, although VRE has EPA qualified HVAC personnel employed via the maintenance contractor at each yard, an outside firm is sometimes needed to repair more complex problems and/or when the volume becomes too great.

**NOW, THEREFORE, BE IT RESOLVED THAT**, the VRE Operations Board does hereby authorize the Chief Executive Officer to issue a Request for Proposals for railcar air conditioning services.