

VIRGINIA RAILWAY EXPRESS

AMENDMENT OF SOLICITATION

INVITATION FOR BIDS (IFB)

ADDENDUM No. 3

Issued: April 14, 2025

IFB No. 025-009

Title: New Locomotive Air Compressors

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This addendum is hereby incorporated into the solicitation documents of the above referenced IFB. The following items are clarifications, corrections, additions, deletions and/or revisions to the IFB, which shall take precedence over the original documents. *Bold and Italics* indicates additions while deletions are indicated by strikethrough. Bidders must acknowledge receipt of this addendum by returning a signed original with their Bid.

DESCRIPTION OF AMENDMENT

The above numbered solicitation is amended as follows:

1. <u>PART VI – BID CONTENT</u> Remove Submission of Financial Statements

DELETE: Pages 14 and 15

REPLACE WITH: Pages 14R and 15R attached herewith

2. <u>PART VIII – BID SUBMISSION</u> Remove Submission of Financial Statements

DELETE: Pages 17 and 18

REPLACE WITH: Pages 17R and 18R attached herewith

3. <u>ATTACHMENT A – SCOPE OF WORK</u> Add Gardner Denver Part No. WLNA9CT

DELETE: Page 2 or 4

REPLACE WITH: Page 2R of 4 attached herewith

Page 1 of 2 IFB No. 025-009 Addendum No. 3

4. <u>ATTACHMENT D-1 – BID FORM</u> Add Gardner Denver Part No. WLNA9CT

Aud Gurdher Denver Furtho. WEIWIJET

DELETE: ATTACHMENT D-1 BID FORM

REPLACE WITH: ATTACHMENT D-1 BID FORM REVISED attached herewith

5. Except as specifically amended herein, all other terms and conditions of this solicitation remain unchanged and in full force and effect.

Bidders <u>must</u> acknowledge receipt of this amendment by returning a signed original with the Bid package prior to the hour and date specified in the solicitation. Failure to acknowledge receipt of this document may be grounds to declare your Bid non-responsive.

| Company | | | |
|-----------------------------------|-------|-------|-----------|
| Address | | | |
| City | State | | _Zip Code |
| Name of Person Authorized to Sign | n | Print | |
| Signature | | Date | |

Page 2 of 2 IFB No. 025-009 Addendum No. 3 Bidder's Subcontractors that are considered most relevant in demonstrating their ability to support the Bidder in the effort, including rationale supporting the Bidder's assertion of relevance. At VRE's direction, any proposed Subcontractor(s) identified by the Bidder may be contacted for the purposes of determining the responsibility of the Bidder.

- b. A list of contracts within the past five (5) years, if any, on which failure to complete the work within the specified time frame resulted either in the assessment of liquidated damages, penalties, or contract termination.
- TAB 10Subcontractors: Submit a list of Subcontractors indicating
the type of work anticipated to be performed on the
Contract; complete the form included in ATTACHMENT
D BID FORM CERTIFICATION (Section E).
 - a. During the Contract performance, ALL Subcontractors are subject to approval in advance by VRE.
 - b. The Bidder shall ensure lower-tier Subcontractors in support of this solicitation are in compliance with the certifications included herein, including the insurance coverage described in this solicitation and all requirements to Federal and State procurement regulations referenced herein.
 - c. At VRE's direction, any proposed Subcontractor(s) identified by the Bidder may be contacted for the purpose of determining the responsibility of the Bidder.
- TAB 11Descriptive Literature:Provide sufficient descriptiveliterature and technical detail, etc. onlyif the product beingoffered is other than what is specified herein thissolicitation, including the attached Scope of Work.

29. <u>SUBMISSION OF FINANCIAL STATEMENTS</u>

A. If submitting a hardcopy Bid, Bidders shall submit one (1) USB memory device, containing one (1) continuous electronic copy of the financial statements in <u>PDF</u>, separate from the Bid USB memory device. The USB memory device shall be labeled appropriately with the IFB number and title, company's name and date. A hard copy is not required. <u>Due to the sensitive nature of the financial statements</u>, the USB memory device may be enclosed in a separate envelope addressed to



Virginia Railway Express

<u>VRE's Chief Financial Officer and included in the Bid package. The financial</u> <u>information will remain confidential and be discarded upon completion of the</u> <u>financial analysis</u>.

- **B.** Bidders shall furnish complete financial statements for the current_fiscal_year (interim statements are acceptable) and the past_two (2) years. The financial statements shall include the following:
 - 1. Statement of Financial Position (Balance Sheet)
 - 2. Results of Operation (Income Statement)
 - 3. Statement of Cash Flow (if available)
 - 4. Statement of Current and Retained Earnings
- C. These statements (1 through 4) shall be certified indicating disclosure of all facts that could impair or affect the statements presented.
- D. The term "certified" is defined to mean that an officer of the corporation includes a statement that the financial statements fairly present the financial position of the Bidder. The term "officer" is defined to mean the President, Chief Financial Officer, or Treasurer. Audited financial statements with the auditor's opinion meet this requirement. Audited statements must be submitted, if available.
- E. The certified statement provided with the financial statements must read as follows:

The financial information provided is correct to the best of my understanding.

F. If audited financial statements are not available, the above statement shall also note the following:

No audited statements are available for the periods reported in the accompanying information.

G. *A.* VRE reserves the right to request additional financial information as may be required to determine the Bidder's financial responsibility. If required, a formal request shall be made by VRE to the Bidder.

VII. PRICING INFORMATION

30. <u>GENERAL PRICING REQUIREMENTS</u>

Bidders are strongly encouraged to read this section carefully. <u>INCOMPLETE BIDS MAY</u> <u>CAUSE THE BID TO BE DEEMED NON-RESPONSIVE</u>.



B. <u>Page</u>: A page shall be:

- 1. "8-1/2 x 11" sheet of paper (minimum of $\frac{1}{2}$ " margins);
- 2. Printed one-side only; and
- 3. White or ivory stock background color.

34. <u>HARDCOPY BIDS</u>

Bidders may submit Bids electronically or in hardcopy format. Bidders submitting hardcopy Bids shall provide one (1) signed original in a sealed package along with one (1) USB memory device, containing one (1) continuous electronic copy of the Bid package in PDF. Additionally, Bidders shall provide one (1) USB, containing one (1) electronic copy of the financial statements in PDF.

35. IDENTIFICATION OF BID PACKAGE (FOR HARDCOPY SUBMISSIONS)

- *A.* The Bid shall be *clearly marked* in a sealed package.
- **B.** It is *imperative* that the label shown below is filled in and pasted on the lower left corner of the sealed package conspicuously identified.

| DID | | |
|---------------|---------------------------------------|--|
| BID | | |
| IN RESPONS | SE TO: | |
| | IFB No.: 025-009 | |
| | Title: New Locomotive Air Compressors | |
| VRE | | |
| Bid Due Date | • | |
| Name of Bidd | ler: | |
| Point of Cont | act: | |
| E-mail Addro | ess for Bidder's Point of Contact: | |

C. Failure to properly identify the Bid package may result in the premature opening of or a failure to open such Bid, which may result in the disqualification of the Bid.



36. <u>HAND DELIVERY OR MAILING OF BIDS (FOR HARDCOPY</u> <u>SUBMISSIONS)</u>

A. Bidders shall deliver or mail hardcopy Bids to:

Kristin Nutter Director of Purchasing and Contract Administration Virginia Railway Express 1500 King Street, Suite 202 Alexandria, VA 22314

- B. A Bid may be mailed by private courier, express mail or delivered in person to VRE Headquarters in Alexandria, VA prior to the Bid closing date and time, between 9:00 A.M. and 5:00 P.M. ET, Monday through Friday, on days that VRE service is operated.
- *C.* It is the responsibility of the Bidder to assure that its Bid is delivered to the place designated for receipt of Bids on or before the day and time set for receipt of Bids.
- **D.** Hardcopy Bids will be time stamped by VRE's official time clock at the receptionist's desk in the foyer.
- *E.* Facsimile or verbal Bids shall <u>not</u> be accepted.
- *F.* Bids shall be kept unopened until after the closing date and time.

37. <u>ELECTRONIC BIDS</u>

- A. In lieu of hardcopy submissions, Bidders may submit Bids electronically through the Commonwealth of Virginia's e-procurement portal (eVA). In order to submit Bids electronically, Bidders must be registered in eVA www.eva.virginia.gov.
- **B.** Bids can be submitted through eVA by:
 - 1. Clicking on Business Opportunities -> Virginia Business Opportunities (VBO).
 - 2. Typing "Virginia Railway Express" into the Search Box.
 - 3. Finding VRE IFB No. 025-009.
 - 4. Clicking "View Opportunity" to select the solicitation.
 - 5. Clicking "Respond Online" in the upper right corner of the screen.
 - 6. Following the instructions online to submit a response.
- *C.* Bidders must submit one (1) complete copy of their Bid, including attachments, and financial statements.



1. <u>GENERAL REQUIREMENTS</u>

- A. The Contractor shall provide all labor, supervision, equipment, material and transportation necessary to supply twenty (20) new locomotive air compressors in accordance with the requirements specified herein.
- B. The Contractor shall adhere to all applicable requirements of the current editions of the following:
 - 1. 49 CFR 229, Railroad Locomotive Safety Standards
 - 2. 49 CFR 238, Passenger Equipment Safety Standards
- C. The Contractor shall possess and maintain a current M-1003 Quality Assurance certification issued by the Association of American Railroads (AAR).

2. <u>SPECIFIC REQUIREMENTS</u>

- A. The Contractor shall supply twenty (20) new locomotive air compressors for VRE's fleet of MP36PH-3C locomotives.
- B. The air compressors shall be MotivePower Part No. WLN-A9CF or *Gardner Denver Part No. WLNA9CT* or approved equal.
- C. The Contractor shall reference **ATTACHMENT C PARTS CATALOG AND PHOTOS**.
- D. The new air compressors shall adhere to the following specifications:
 - a. Two stage, 3-cylinders;
 - b. Engine coolant cooling;
 - c. Lube oil capacity, 10.5 gallons;
 - d. Air capacity, 900 RMP, 254 cfm;
 - e. New rubber bushings;
 - f. Unloader hoses shall be braided stainless steel;
 - g. Coolant lines shall be braided stainless steel;



Virginia Railway Express

| VIRGINIA RAILWAY EXPRESS ATTACHMENT D-1-BID FORM REVISED | | | | | | | | | |
|---|--|-----------|---|---|---|--|--|--|--|
| NAME OF | BIDDER OR CONTRACTOR | | s | SOLICITATION OR CONTRACT NUMBER | | | | | |
| | Type Contractor Name Here | | 025-009 | | | | | | |
| SCOPE OF | WORK | | | | | | | | |
| The Contractor shall provide all labor, supervision, equipment, material, and transportation necessary to furnish and deliver new locomotive air compressors to Virginia Railway Express (VRE) in accordance with the scope of work specified herein this solicitation. | | | | | | | | | |
| ITEM NO. | DESCRIPTION | QTY | BRAND NAME AND PART NUMBER | BRAND NAME AND PART NUMBER OFFERED | UNIT PRICE | PRICE | | | |
| 1 | Locomotive Air Compressor | 20 | Motive Power, Part Number WLN-A9CF, or <i>Gardner Denver, Part Number</i> <i>WLNA9CT</i> , or approved equal. | | | | | | |
| ITEM NO. | DESCRIPTION | QTY | BRAND NAME AND PART NUMBER | BRAND NAME AND PART NUMBER OFFERED | UNIT PRICE (shall be a negative number) | PRICE (shall be a negative number) | | | |
| 2 | Credit for Returned Core | 20 | N/A | N/A | | | | | |
| | | | | | | | | | |
| TOTAL BID PRICE (ITEMS 1 & 2) | | | | | | | | | |
| a hardcopy of the Bid package directly to VRE, the electronic copy of the Bid Form must be submitted in its original Microsoft Excel Format on a USB memory device. The structure of the Bid Form is protected and shall not be modified in any way. Modified Bid Forms may be deemed non-conforming to the IFB. In the event of a discrepancy between the hardcopy and the Microsoft Excel file on a USB memory device, the hardcopy will take precedence. BRAND NAME AND PART NUMBER OFFERED: The Contractor shall provide the brand name and part number offered even if the brand name and part number is the same as that identified in the IFB. The Bidder shall provide descriptive literature only if the Bidder is offering other than the brand name and part number identified in the IFB. | | | | | | | | | |
| DESCRIPTIVE LITERATURE: The Bidder shall: (a) Clearly and specifically identify the product being offered even if offering the exact brand name, make, or manufacturer specified. (b) Provide sufficient descriptive literature, technical detail, etc. only if the product being offered is other than what is specified herein to enable VRE to determine if the product offered meets the requirements of the solicitation. At a minimum, any offered product not specified in the IFB shall be represented by the manufacturer's specifications. (c) Only the descriptive literature furnished with the Bid shall be considered in the evaluation. (d) By submission of a Bid, the Bidder certifies that the items offered meet or exceed the specifications described in the solicitation. | | | | | | | | | |
| Bidders a | FOR RETURNED CORE: are not required to Bid line item 2 Credit for Retu or returned cores shall be given to VRE for all co | | | | | | | | |
| | - | | | | -4-4- | | | | |
| BASIS C | The Bid and any modification thereof shall be bind DF AWARD: VRE will award a contract to the con- ked for the duration of this Contract and serve as | nforming, | responsible Bidder submitting the lowest | t Bid for the total bid price listed above. | Line item unit pri | | | | |
| (a) The Price shall be quoted in U.S. Dollars. (b) No erasures or other handwritten changes may appear on the Bid Form. (c) ATTACHMENT D- Bid Form Certification must be signed. (d) Line item 1 of the Bid Form shall be completed and line item 2, if applicable, or the Bid may be deemed non-responsive. This includes all fields identified in yellow. If there are questions about how to complete the Bid Form, contact the VRE Contracts Administrator identified on the cover of the IFB. (e) The prices, without exception, shall be net, not subject to discount, and shall include all royalties and costs arising from patents, trademarks, and copyrights in any way involved in the work. | | | | | | | | | |
| Unless indicated otherwise, the Bidder's TOTAL BID PRICE shall be <u>inclusive of all costs</u> and shall include full compensation for all taxes, fees, shipping/delivery charges, materials, labor, equipment, tools, transportation, insurance, permits, overhead and profit, etc. necessary to complete the work in conformance with the Contract and to the satisfaction of VRE. Extra charges will not be allowed. | | | | | | | | | |