



REQUEST FOR QUOTES

BRIVO ACCESS CONTROL BADGE READERS UPGRADE

Below are questions VRE received as of March 12, 2026, with responses. Whenever possible, questions are presented as originally asked. Otherwise, the questions or inquiries are presented to capture the main thrust or idea.

1. The RFQ mentions Panels as being replaced. Does VRE want to change the panels?

VRE does not want to change the panels. See addendum #3.

2. At the 6 locations, there are Brivo panels. Would the site be looking to upgrade the Brivo panels as well or just the card readers?

See response in question no. 1.

3. Will all other equipment be reused or will the strikes / cabling need to be replaced?

All other equipment will be reused.

4. Will you supply pics of each site's panels?

See addendum #3. Photos have been provided in Attachment #6.

5. Can prints be provided for the 6 locations marking where the readers would be installed at each point?

See response in question no. 4.

6. For installation activities at Quantico Station, should contractors anticipate any additional access or coordination requirements beyond DBIDS registration, such as escort requirements or additional site access procedures?

No additional access or coordination requirements beyond DBIDS registration is needed.

7. Where work may be required by or near train tracks, are there any daily site safety briefings that the contractor will have to attend prior to work on site?

The work shall be performed with a VRE staff member present. Although no daily site briefings shall be required, VRE does require that all Contractors comply with VRE Rules to Live By and VRE Safety and Security Guidelines.

8. The RFQ states, "VRE is seeking a qualified contractor to replace its badge reader access panels." Does VRE have a list and quantity of the number of panels that need to be replaced? (i.e. 6 – ACS5000-MBE and XX – ACS 5000-DB) Can VRE provide a panel report?

See response in question no. 1.

9. Will VRE require replacement of all access control panels or the main boards only?

See response in question no. 1.

10. If all boards are to be replaced, will a site survey of all sites be allowed in the RFQ process to collect an asset inventory list?

See addendum #3. Photos have been provided in Attachment #6.

11. Can VRE confirm whether the existing readers currently installed at the listed facilities are configured using Wiegand or OSDP communication, and whether the new readers should be configured to match the existing protocol?

The existing readers are configured to use Wiegand communication. The new readers shall be configured to match the existing protocol.

12. For the in-person training requirement, does VRE prefer training to occur at each installation site during deployment or as a centralized session for IST and Safety staff following installation completion? If so, how many sessions will be required?

To fulfill the training requirement following installation completion, VRE will accept one (1) centralized in-person training session to be held at VRE's headquarters located at 1500 King St, Suite 202, Alexandria, VA.

13. The RFQ lists six facilities where the 102 Brivo smart readers will be installed. Will VRE provide a door schedule or site drawings identifying the exact reader locations at each facility?

See addendum #3. Photos have been provided in Attachment #6.

14. Subscription dealer change requests typically require a DocuSign form process through Brivo to release your account to another dealer of record. This process may take 5-10 business days. Does the 60-day installation window factor this in? or is the account transfer process separate from the installation window?

The 60-day installation window factors all installation and account transfer process needed to complete this project. Any schedule changes should be coordinated with the Project Manager in advance.

15. Will any card reader replacements require outdoor housing replacements?

No outdoor housing replacements are required.

16. Are there any specific installation windows or operational restrictions at the listed facilities beyond those identified for the Crossroads and Broad Run Maintenance and Storage Facilities where work cannot occur during train movements?

Work shall occur Monday through Friday, excluding Federal and State Holidays during the following installation windows for active rail stations:

- Spotsylvania Station: 9:00am – 3:30pm
- Quantico Station: 9:00am – 2:30pm
 - In addition to VRE operations, Amtrak serves Quantico station with several trains stopping during the work window above. Please be mindful of Amtrak passengers that may be at the station.

17. For the requirement to provide a comprehensive inventory of installed badge reader serial numbers and installation locations, does VRE have a preferred format or template for submitting this inventory documentation? Will VRE require any site drawings? If so, will the site drawings be provided or will they have to be rendered?

VRE does not have a preferred format nor template. Required documentation shall include serial numbers and corresponding site locations. No site drawings are required.

18. Is a \$2M umbrella liability coverage acceptable?

See addendum #3 for insurance coverage requirements.

19. There is not a pricing section for Brivo subscriptions. Will the subscriptions be managed via a separate contract?

Yes, the subscription will be managed through a separate contract. See addendum #3.

20. If subscriptions are to be priced, can VRE confirm what Brivo edition VRE is on and if any add on subscriptions should be included (i.e. mobile pass, SSO integration, AD integration, etc.)

See response in question no. 19.